

The Commercial Plant

COMMERCIAL PLANT With Single Buck Shirt System													
Cash Flow Projections Year Two													
YEAR # TWO	MONTH 13	MONTH 14	MONTH 15	MONTH 16	MONTH 17	MONTH 18	MONTH 19	MONTH 20	MONTH 21	MONTH 22	MONTH 23	MONTH 24	TOTAL FOR YEAR
2. BALANCE FORWARD													188,075
3. CASH RECEIPTS													
Sales - Plant	42,000	44,000	44,000	45,000	45,000	47,000	48,500	48,500	50,000	50,000	52,000	54,000	570,000
Routes	7,000	7,000	7,000	8,000	8,000	8,000	8,000	8,000	8,000	8,000	8,000	8,000	93,000
Outsourcing Drop Store Work	8,400	8,800	8,800	9,000	9,000	9,400	9,700	9,700	10,000	10,000	10,400	10,800	114,000
4. TOTAL USEABLE CASH	57,400	59,800	59,800	62,000	62,000	64,400	66,200	66,200	68,000	68,000	70,400	72,800	
5. CASH PAID OUT													
Purchases (merchandise)													
Purchasing Shirt System													
Rent & property taxes	5,665	5,665	5,665	5,665	5,665	5,665	5,665	5,665	5,665	5,665	5,665	5,665	67,980
Salaries - employee	7,560	7,920	7,920	8,100	8,100	8,460	8,730	8,730	9,000	9,000	9,360	9,720	102,600
Salaries - Drivers Floater	3,360	3,520	3,520	3,600	3,600	3,760	3,880	3,880	4,000	4,000	4,160	4,320	45,600
Salaries - Principals	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	48,000
Total Salaries including Principals	14,920	15,440	15,440	15,700	15,700	16,220	16,610	16,610	17,000	17,000	17,520	18,040	196,200
Payroll taxes, employee benefits	1,194	1,235	1,235	1,256	1,256	1,298	1,329	1,329	1,360	1,360	1,402	1,443	15,696
Note & loan payments	4,516	4,516	4,516	4,516	4,516	4,516	4,516	4,516	4,516	4,516	4,516	4,516	54,192
Advertising	2,100	2,200	2,200	2,250	2,250	2,350	2,425	2,425	2,500	2,500	2,600	2,700	28,500
Operating Supplies	3,360	3,520	3,520	3,600	3,600	3,760	3,880	3,880	4,000	4,000	4,160	4,320	45,600
Telephone	100	100	100	100	100	100	100	100	100	100	100	100	1,200
Business Insurance	250	250	250	250	250	250	250	250	250	250	250	250	3,000
Maintenance & repairs	200	200	200	200	200	200	200	200	200	200	200	200	2,400
Accounting & legal services	100	100	100	100	100	100	100	100	100	100	100	100	1,200
Auto, truck & delivery (2Truck)	1,400	1,400	1,400	1,400	1,400	1,400	1,400	1,500	1,500	1,500	1,500	1,500	17,300
Utilities	1,200	1,200	1,200	1,200	1,300	1,300	1,300	1,300	1,300	1,350	1,350	1,350	15,350
Local taxes & licenses	150	150	150	150	150	150	150	150	150	150	150	150	1,800
Other - Miscellaneous	100	100	100	100	100	100	100	100	100	100	100	100	1,200
TOTAL CASH EXPENSES	35,255	36,076	36,076	36,487	36,587	37,409	38,025	38,125	38,741	38,791	39,613	40,434	451,618
ENDING CASH YEAR 2	22,145	23,724	23,724	25,513	25,413	26,991	28,175	28,075	29,259	29,209	30,787	32,366	325,382
BALANCE FORWARD YEAR 1													188,075
TWO YEARS TOTAL													513,457